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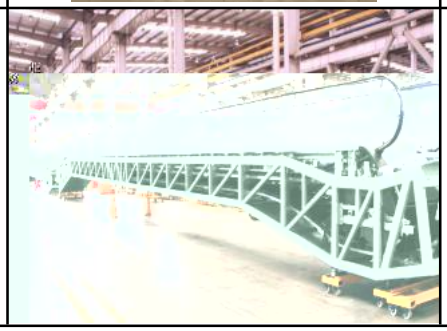
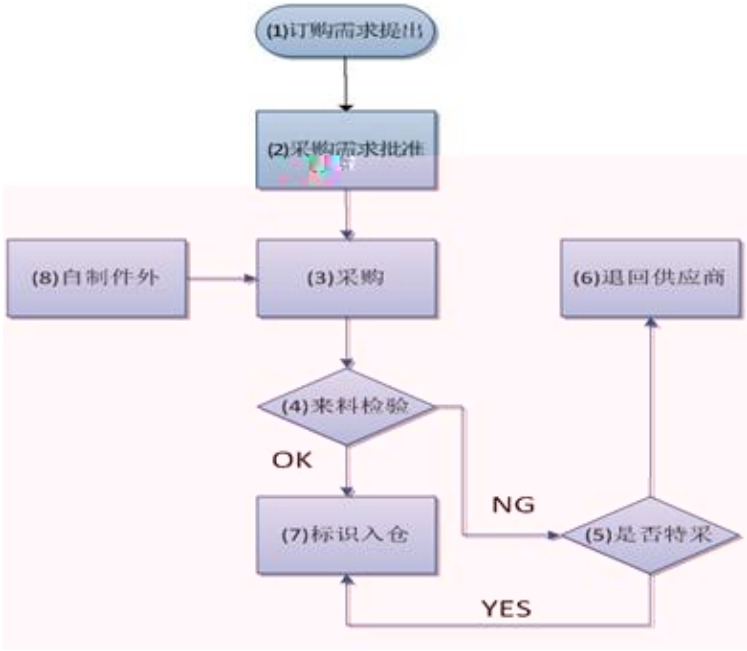
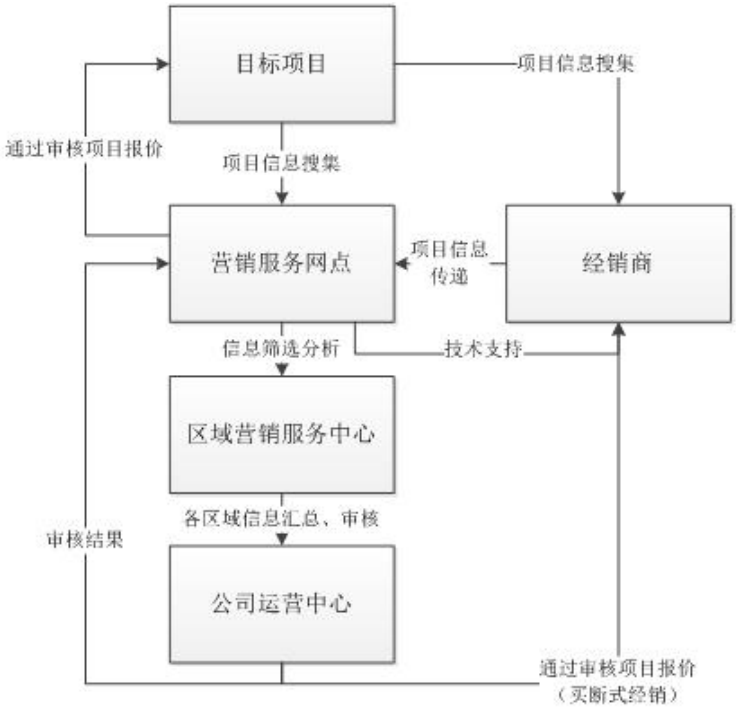
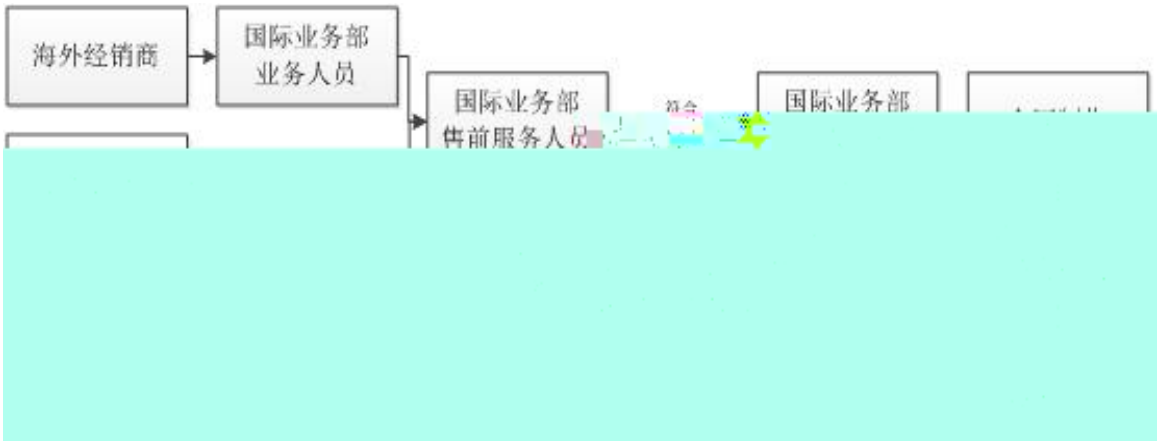
					


(1)订购需求提出
(2)采购需求批准
(8)自制件外
(3)采购
(6)退回供应商
(4)来料检验
OK
NG
(7)标识入仓
(5)是否特采
YES


目标项目
项目信息搜集
通过审核项目报价
项目信息搜集
营销服务网点
项目信息
传递
经销商
信息筛选分析
技术支持
区域营销服务中心
各区域信息汇总、审核
审核结果
公司运营中心
通过审核项目报价
（买断式经销）


海外经销商
国际业务部
业务人员
国际业务部
国际业务部

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73,273,700.27

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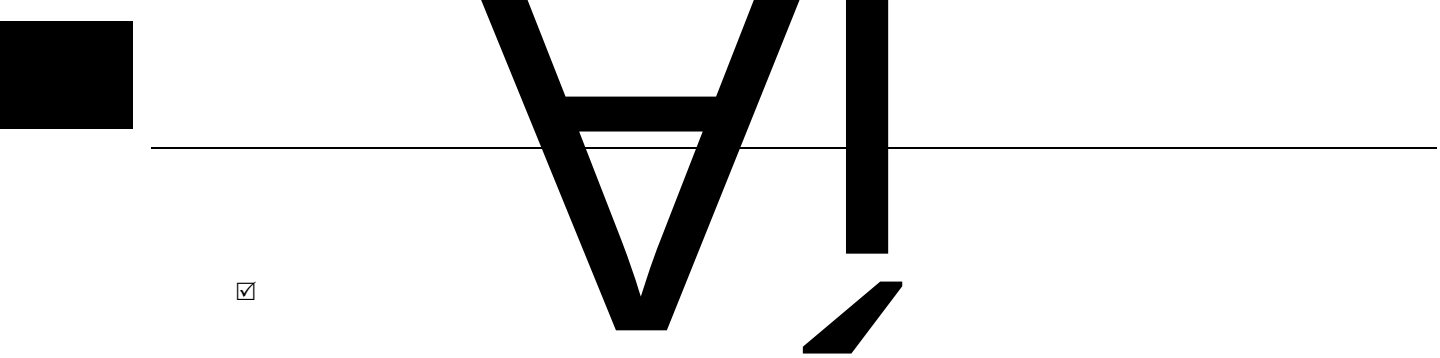

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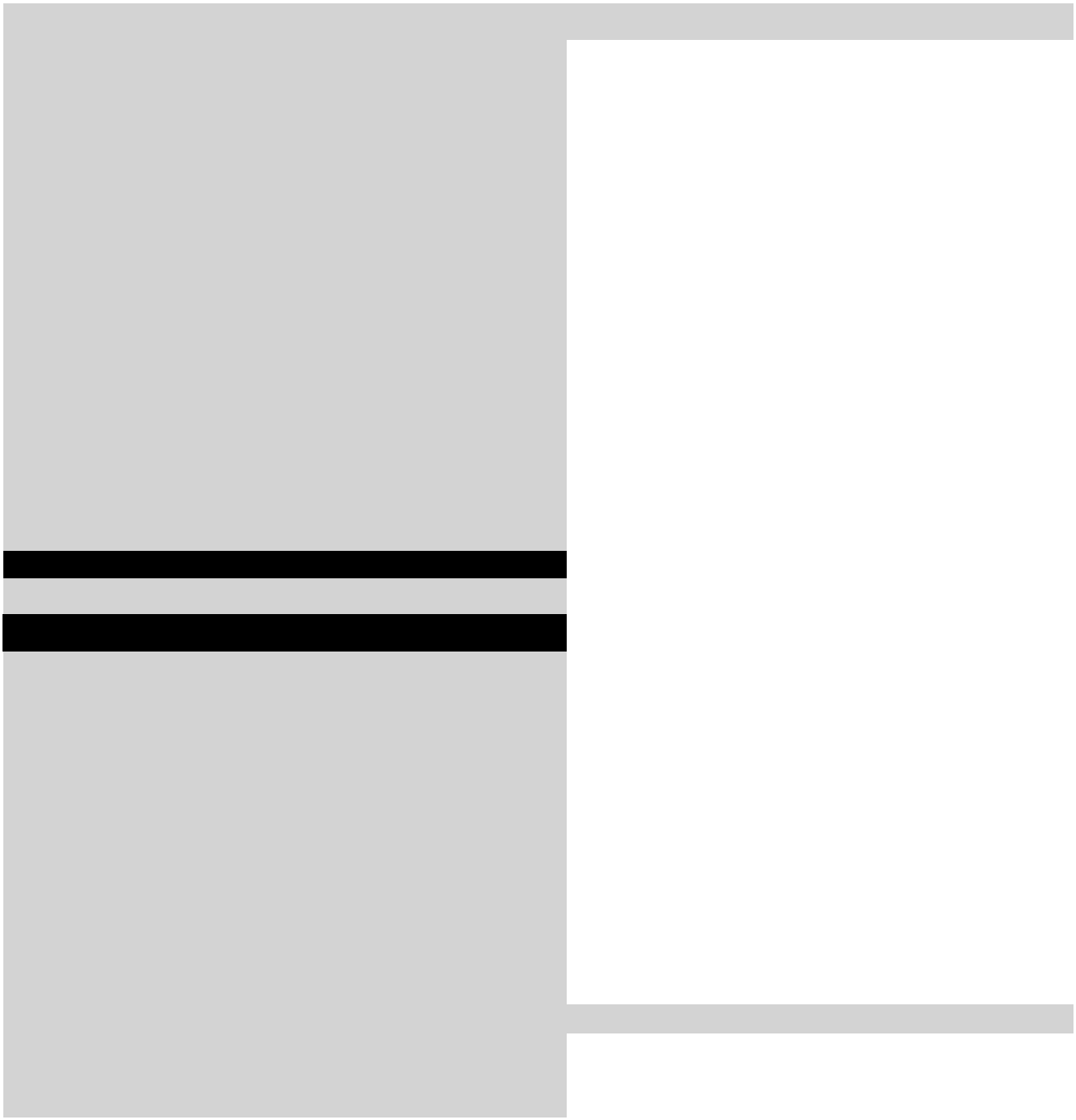

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	2,322,016.57	
	4,097,340.96	638,220.83
	73,273,700.27	73,800,058.90

47,781,898.44 4,097,340.96

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